

Valor Económico de los Programas de Manejo Reproductivo.

Victor E. Cabrera

Departamento de Ciencia Lechera, UW-Madison



Preñez vs. Dinero

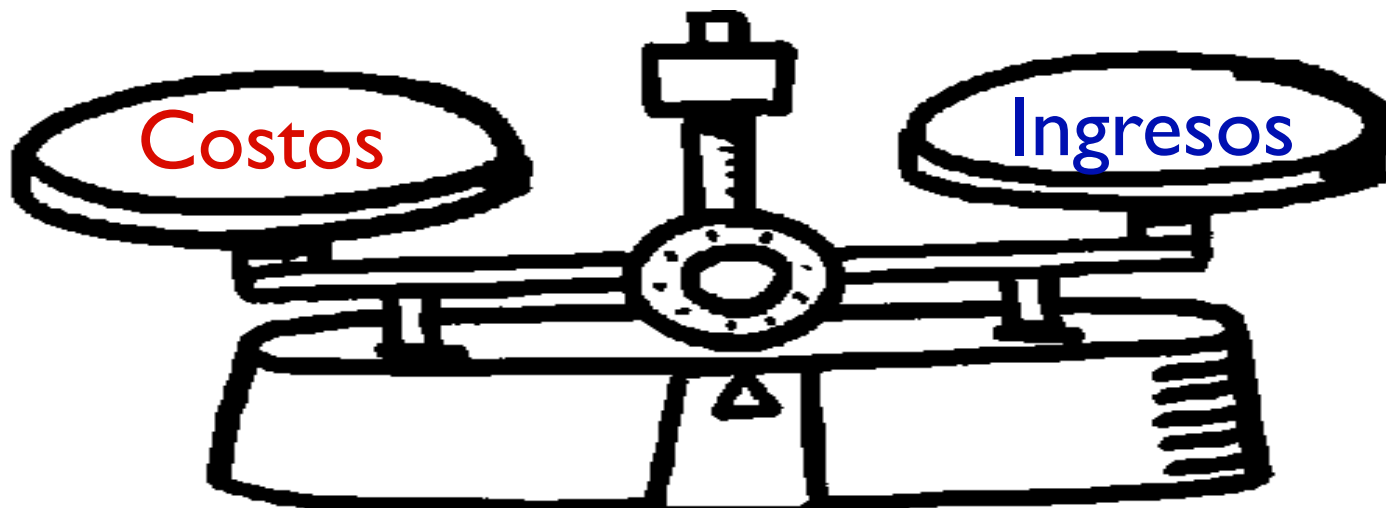
Trabajo

Semen

Hormonas

Leche

Terberos



Objetivo



- Desarrollar una ***Herramienta de Apoyo para la Toma de Decisiones*** para evaluar el ***Valor Económico*** de los ***Programas de Manejo Reproductivo*** en un predio lechero.

Sistema de Toma de Decisiones

Realice sus propios cálculos

Valor vaca es predio específico

Cada predio es diferente



Condiciones prediales cambian dinámicamente

Valor vaca y ingreso neto por vaca cambian

Condiciones de mercado cambian permanentemente

Impactan las decisiones



Aplicación amigable con el usuario

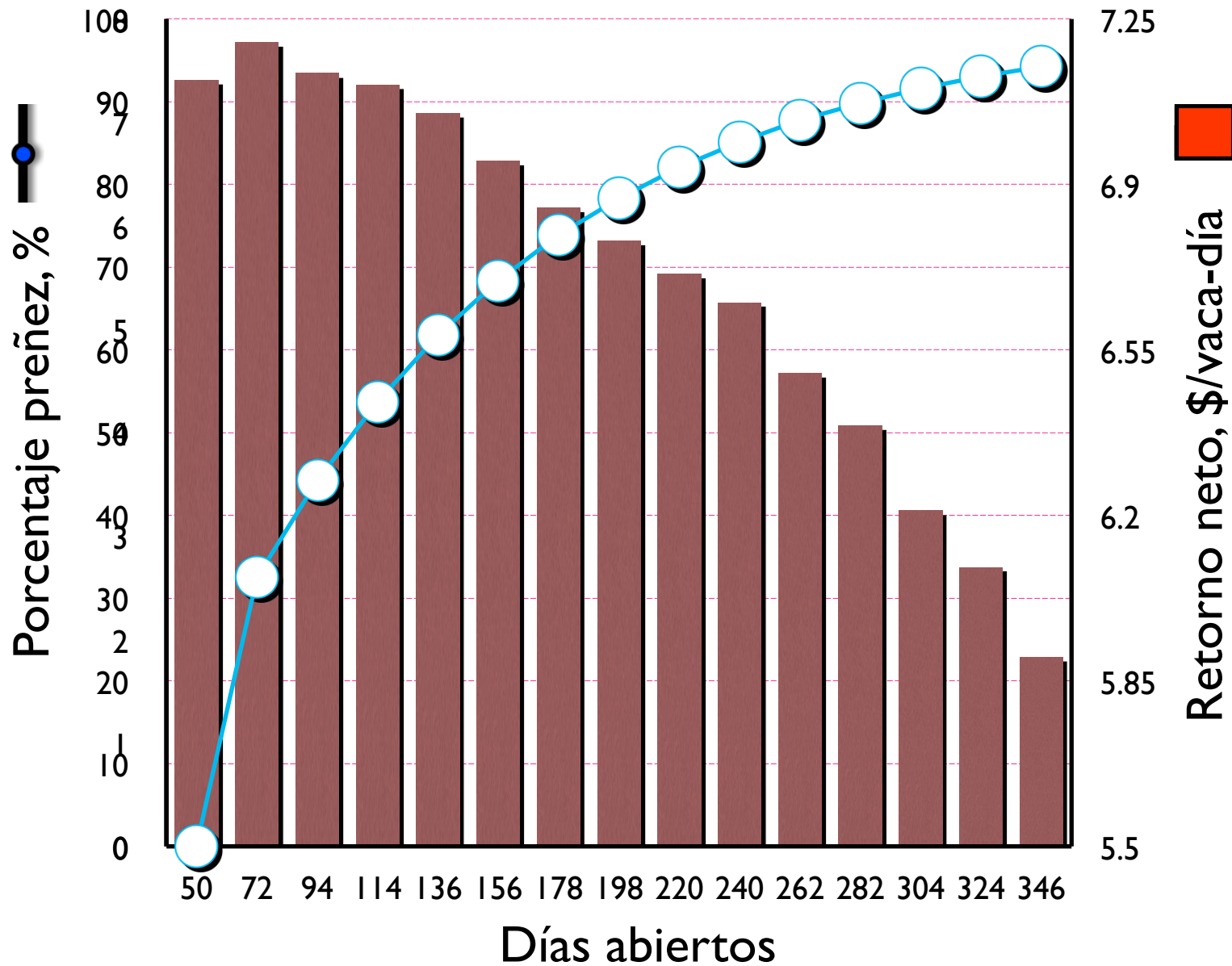
Fácil de usar, sólida

Valor Monetario Esperado (VME)

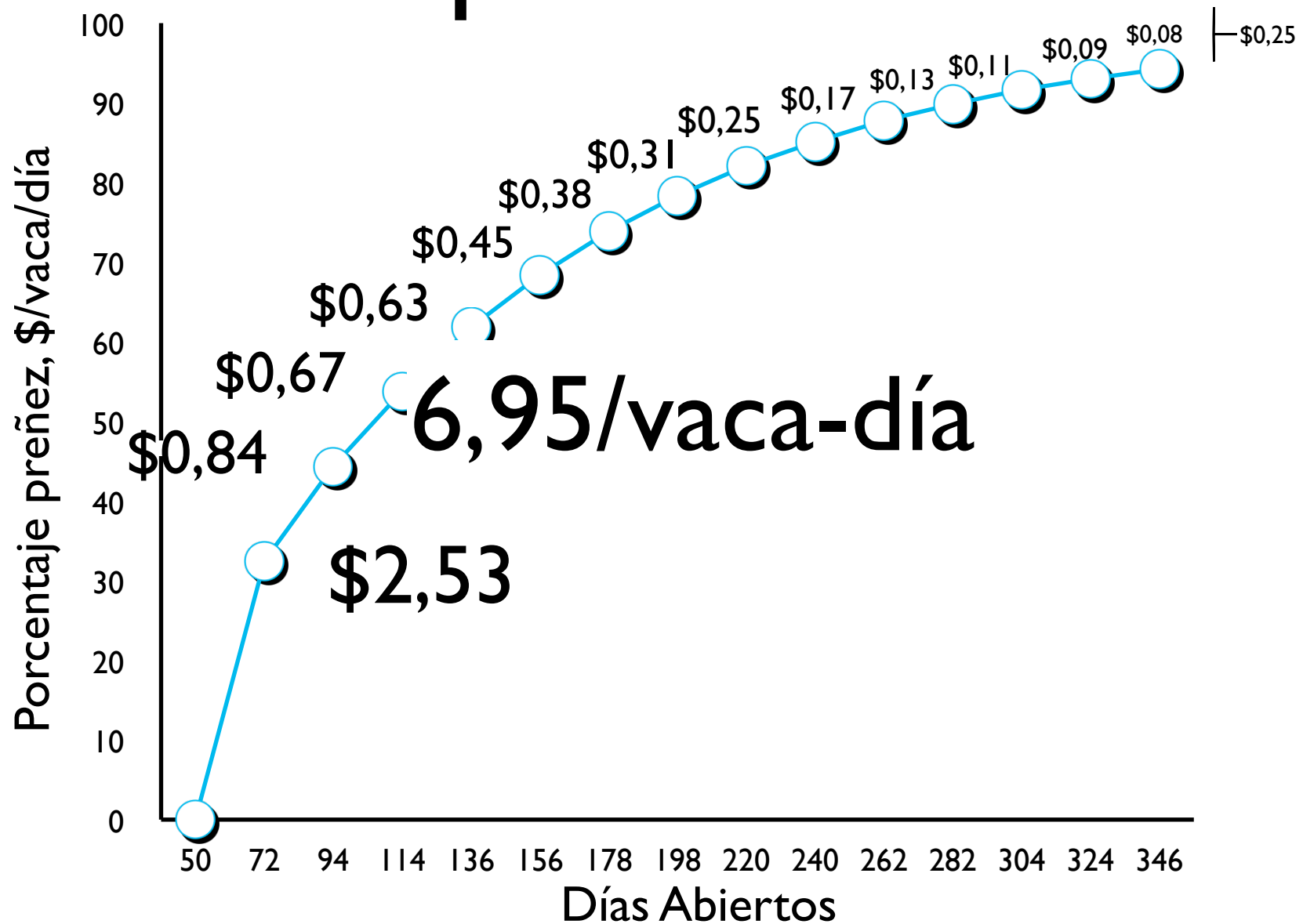
- Diferencia de valor entre las **entradas de efectivo** y las **salidas de efectivo** para diferentes **estrategias de manejo reproductivo**.



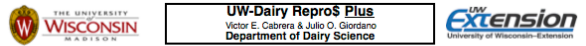
Reproducción vs. Utilidad



Valorización de un Programa Reproductivo



UW-DairyRepro\$Plus



UW-Dairy Repro\$ Plus
Victor E. Cabrera & Julio O. Giordano
Department of Dairy Science



Farm Name: _____ Location: _____

1. Herd Parameters

Lactating Cows, #	500
Parity 1	175
Parity 2	125
Parity ≥ 3	200
Body Weight, lb/cow	
Parity 1	1,350
Parity 2	1,400
Parity ≥ 3	1,450
Involuntary Culling, %/yr	20.0%
Mortality, %/yr	8.0%
Stillbirth, %/yr	6.0%

2. Economic Parameters

Milk Price, \$/cwt	15.00
Cost Feed Lactating, \$/lb DM	0.10
Dry Period Fixed Cost, \$/d	2.20
Female Calf Value, \$	125
Male Calf Value, \$	50
Heifer Replacement Value, \$	1,250
Cow Salvage Value, \$	650
Labor Cost for Injection, \$/hr	15.00
Heat Detection Cost, \$/hr	15.00
AI Cost, \$/cow	15.00
Interest Rate, %/yr	5.0%

3. Lactation Curves (lb/cow/test)

Test	Parity 1	Parity 2	Parity ≥ 3
1	77	105	107
2	91	120	128
3	94	120	128
4	94	116	125
5	93	112	120
6	91	107	112
7	89	98	104
8	87	91	94
9	83	82	86
10	79	75	81
11	76	68	71
12	72	61	61
13	70	57	60
14	60	53	55

4. Reproductive Program

	Current	Start day	Alternative	Start day
1 st Service postpartum	Ovsynch	DMon	IPrasynch-Ovsynch-12	LThu
2 nd and subsequent services	Ovsynch	DMon	Ovsynch	LThu
Resynch before preg check	Yes		Yes	

5. Do you know total breeding costs (semen, hormones, and pregnancy diagnosis)?
If "Yes" check box

6. Reproductive Program Parameters

	Current	Alternative
Voluntary Waiting Period, d	60	72
Estrus Cycle Duration, d	22	22
Maximum DIM for Breeding, d	330	330
DIM to 1 st TAI, d	60	72
Interbreeding Interval, d	49	35
Heat Bred Before 1 st TAI, %	0%	0%
CR Heat Bred Before 1 st TAI, %	0%	0%
Heat Bred After 1 st TAI, %	0%	0%
CR Heat Bred After 1 st TAI, %	0%	0%
CR 1 st Service TAI, %	33%	42%
CR 2 nd + Services TAI, %	30%	30%
Cost of 1 st Service TAI, \$		
Cost of 2 nd + Services TAI, \$		
Cost of Heat Breeding, \$		
Cost resynch before preg check, \$		
Caiving Interval, d	13.7	
Dry Period, d	60	

7. Heat Detection Labor Cost

	Current	Alternative
Laborers	1	1
hr/d	2.5	2.5

8. Activity Monitors for Heat Detection

	Current	Alternative
System Cost, \$	7,000	0
Number of monitors	250	0
Cost per monitor, \$	100	0
Maintenance, \$/yr	250	0
Life expectancy, yr	10	0
Salvage value, %	25%	0%

9. Pregnancy Diagnosis Cost

	Current	Alternative
Palpation, \$/hr	105	
Ultrasound, \$/hr		135
Blood Test, \$/cow		

10. Labor Required for Injections and Labor Required for Pregnancy Diagnosis

	Mon	Tue	Wed	Thu	Fri	Sat	Sun
Current	Injections	1		1			
	# Cows	2		1			
Alternative	Injections	2		1			
	# Cows	5		1			

11. Hormones Cost

	Vial, \$	# Doses	
GnRH	Factorl	20	10
PGF	Estimate	25	10
PA Insert	Chlor		
hCS			

Parity Group to ANALYZE: C1 C2 C3

[Run ANALYSIS](#)

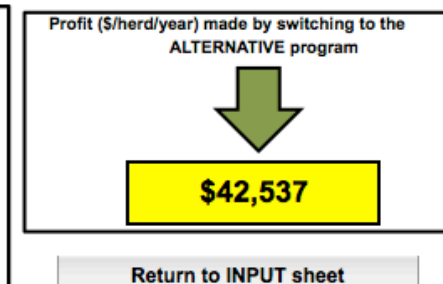
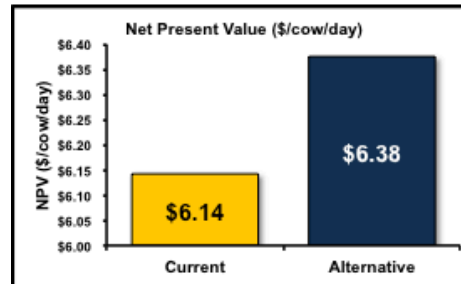
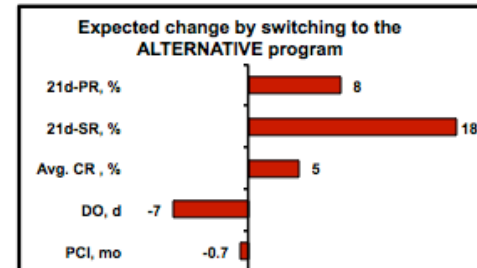
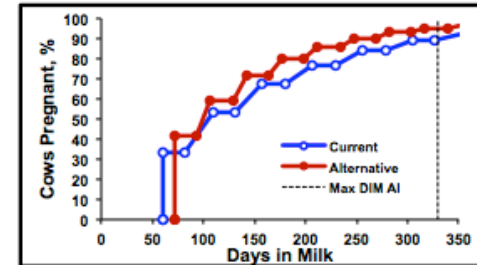


UW-Dairy Repro\$ Plus
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Department of Dairy Science



Reproductive Programs Summary

	Current	Alternative
1 st Service Postpartum	Ovsynch	Presynch-Ovsynch-12
2 nd and Following Services	Ovsynch	Ovsynch
Voluntary Waiting Period, d	60	72
Maximum DIM for Breeding, d	330	330
DIM 1 st TAI, d	60	72
Interbreeding Interval, d	49	35
Heat Bred Before 1 st TAI, %	0%	0%
CR Heat Bred Before 1 st TAI, %	0%	0%
Heat Bred After 1 st TAI, %	0%	0%
CR Heat Bred After 1 st TAI, %	0%	0%
CR 1 st Service TAI, %	33%	42%
CR 2 nd + Services TAI, %	30%	30%
Cost 1 st Service Breeding, \$	26.7	34.5
Cost Resynch Breedings, \$	26.7	28.5
Cost Heat Breedings, \$	18.5	19.5
Pregnancy Diagnosis Method	Palpation	Ultrasound
Pregnancy Diagnosis Cost, \$	3.5	4.5
Activity Monitors for Heat Detection		
System + monitors cost, \$	32000	0
Salvage value, \$	8000	0
Value after depreciation, \$	24000	0
Total cost per d of period, \$/d	6.58	0.00
Maintenance, \$/d	0.68	0.00
Cost Per Cow/d, \$	0.017	0.000



Describiendo el Predio

Rebaño

Lactating Cows, #	500
Parity 1	175
Parity 2	125
Parity \geq 3	200
Body Weight, <u>lb/cow</u>	
Parity 1	1,350
Parity 2	1,400
Parity \geq 3	1,450
Involuntary Culling, %/<u>yr</u>	20.0%
Mortality, %/<u>yr</u>	6.0%
Stillbirth, %/<u>yr</u>	6.0%

Datos Económicos

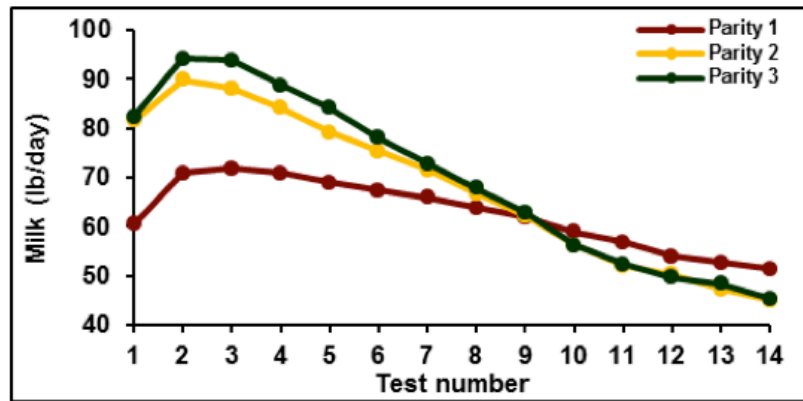
Milk Price, \$/ <u>cwt</u>	15.00
Cost Feed Lactating, \$/ <u>lb DM</u>	0.10
Dry Period Fixed Cost, \$/ <u>d</u>	2.20
Female Calf Value, \$	125
Male Calf value, \$	50
Heifer Replacement Value, \$	1,250
Cow Salvage Value, \$	650
Labor Cost for Injection, \$/ <u>hr</u>	15.00
Heat Detection Cost, \$/ <u>hr</u>	15.00
AI Cost, \$/ <u>cow</u>	15.00
Interest Rate, %/ <u>yr</u>	5.0%

Describiendo el Predio

Curvas de lactancia

Own Farm Lactations (Enter/Edit NUMBERS Below)

Test	Parity 1	Parity 2	Parity ≥ 3
1	77	105	107
2	91	120	126
3	94	120	128
4	94	116	125
5	93	112	120
6	91	107	112
7	89	98	104
8	87	91	94
9	83	82	86
10	79	75	81
11	76	68	71
12	72	61	61
13	70	57	60
14	60	53	55



Personalizando el Predio

Programas Reproductivos

	Current		Start day	
1 st Service postpartum	Ovsynch	◆	Tue	◆
2 nd and subsequent services	Ovsynch	◆	Tue	◆
Resynch before preg check	YES			◆

	Alternative		Start day	
1 st Service postpartum	Presynch-Ovsynch-12	◆	Thu	◆
2 nd and subsequent services	Ovsynch	◆	Tue	◆
Resynch before preg check	YES			◆

Personalizando el Predio

Programas Reproductivos

	Current	Alternative
Voluntary Waiting Period, d	60	72
Estrus Cycle Duration, d	22	
Maximum DIM for <u>Breeding</u> ,d	330	
DIM to 1 st TAI, d	60	72
Interbreeding Interval, d	49	35
Heat Bred Before 1 st TAI, %	50%	50%
CR Heat Bred Before 1 st TAI, %	35%	35%
Heat Bred After 1 st TAI, %	40%	40%
CR Heat Bred After 1 st TAI, %	35%	35%
CR 1 st Service TAI, %	33%	42%
CR 2 nd + Services TAI, %	30%	30%
Cost of 1 st Service TAI, \$		
Cost of 2 nd + Services TAI, \$		
Cost of Heat Breeding, \$		
Cost resynch before <u>preg</u> check, \$		
Calving Interval, d	13.7	
Dry Period, d	60	

Personalizando el Predio

Fertilidad Esperada al Primer Servicio de la IATF

Synchronization Program	VWP (d)	Conception Rate (%)	
		Mean	Range
Presynch-Ovsynch-14	70-85	37	(32-42)
Presynch-Ovsynch-12	70-85	42	(37-47)
Presynch-Ovsynch-11	70-85	43	(37-47)
Presynch-Ovsynch-10	70-85	44	(37-47)
Double-Ovsynch	70-85	47	(40-50)
G-6-G	70-85	45	(37-47)
Ovsynch	60-75	33	(30-37)
Cosynch-72	60-75	26	(25-33)
Presynch-Ovsynch-12 w/CIDR	70-85	45	(40-50)
Double-Ovsynch w/ CIDR	70-85	50	(43-53)
Ovsynch w/ CIDR	60-75	36	(40-50)
Cosynch-72 w/ CIDR	60-75	32	(33-40)

Personalizando el Predio

Fertilidad Esperada para los servicios tardíos
post IATF

Synchronization Program	Interbreeding Interval	Conception Rate (%)	
	(d)	Mean	Range
Ovsynch-Day 25	35	27	(24-30)
Ovsynch-Day 32	42	30	(25-35)
Ovsynch-Day 39	49	28	(25-32)
Double-Ovsynch	49	38	(33-42)
Short-Double-Ovsynch	42	34	(30-38)
HGPG (hCG-7d-Ovsynch)	35	37	(33-41)
GGPG (GnRH-7d-Ovsynch)	35	34	(27-37)
G-6-G	49	35	(32-38)
Cosynch-72-Day 25	35	23	(20-25)
Cosynch-72-Day 32	42	28	(24-32)
Cosynch-72-Day 39	49	25	(23-28)
Ovsynch-Day 32 w/ CIDR	42	33	(28-38)
Double-Ovsynch w/ CIDR	49	41	(36-45)
Short-Double-Ovsynch w/CIDR	42	37	(33-41)
HGPG (hCG-7d-Ovsynch) w/CIDR	35	40	(36-41)
GGPG (GnRH-7d-Ovsynch) w/ CIDR	35	35	(30-40)
G-6-G w/CIDR	49	38	(33-41)
Cosynch-72-Day 32 w/CIDR	42	31	(27-35)

Personalizando el Predio

M.O. Detección de Celos

	Current	Alternative
Laborers	1	1
hr/d	2.5	2.5

Diagnóstico de Preñez

	Current	Alternative
Palpation, \$/hr	105	
Ultrasound, \$/hr		135
Blood Test, \$/cow		

Monitores de Actividad para Detección de Celos

Nuevo!

	Current	Alternative
System Cost, \$	0	7,000
Number of monitors	0	350
Cost per monitor, \$	0	110
Maintenance, \$/yr	0	350
Life expectancy, yr	0	10
Salvage value, %	0%	25%

Personalizando el Predio

Costos de Hormonas

		Vial, \$	# Doses
GnRH	Factrel <input type="text"/>	20	10
PGF	Estrumate <input type="text"/>	25	10
P4 Insert	CIDR <input type="text"/>		
hCG	Chorulon <input type="text"/>		

Alternative

Ejecutar un análisis

Parity Group to ANALYZE

All

Run ANALYSIS



Resultado del Análisis

Resumen de los
Programas Reproductivos
Analizados

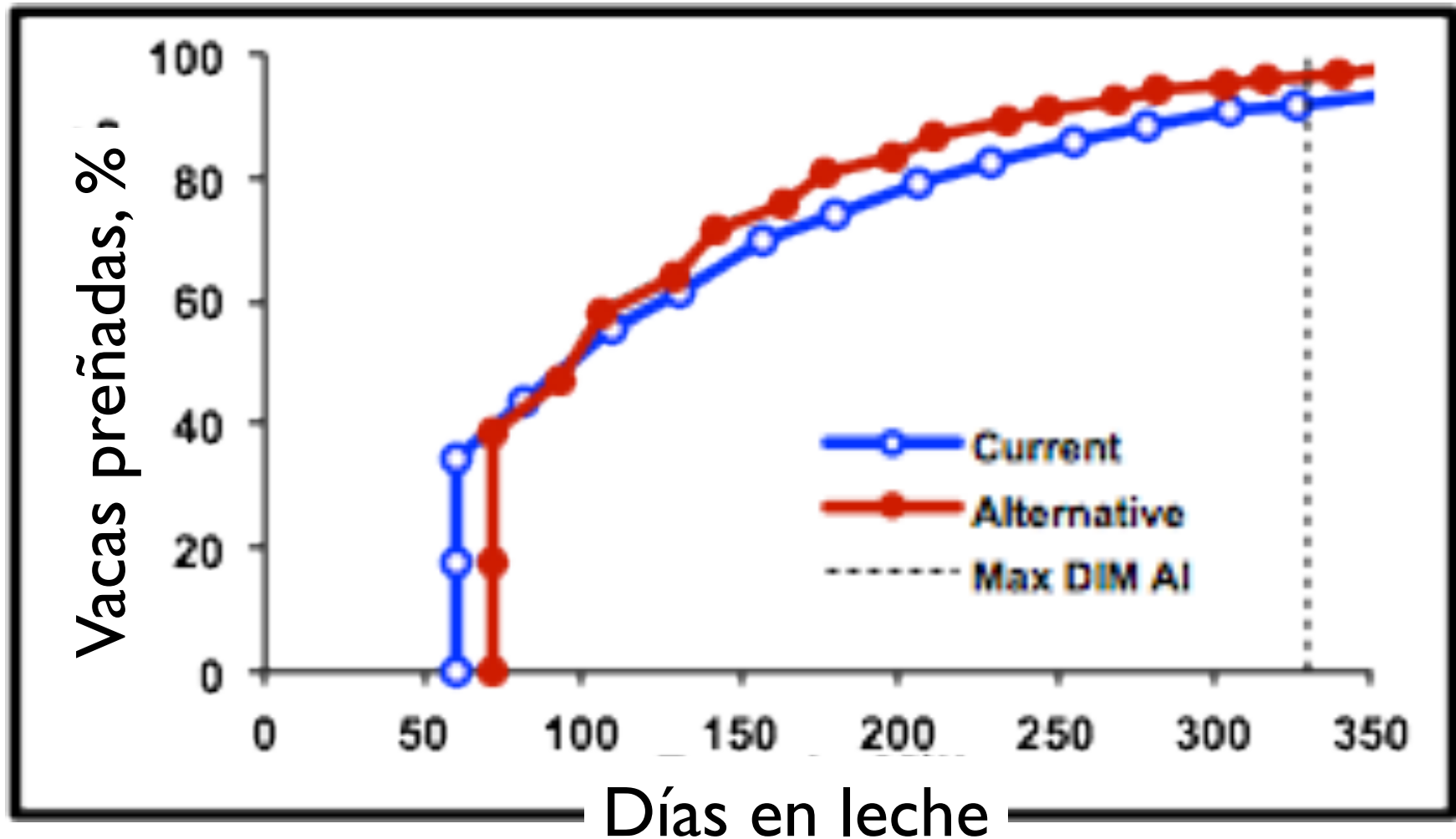
	Current	Alternative
1 st Service Postpartum	Ovsynch	Presynch-Ovsynch-12
2 nd and Following Services	Ovsynch	Ovsynch
Voluntary Waiting Period, d	60	72
Maximum DIM for Breeding, d	330	
DIM 1st TAI, d	60	72
Interbreeding Interval, d	49	35
Heat Bred Before 1 st TAI, %	50%	50%
CR Heat Bred Before 1 st TAI, %	35%	35%
Heat Bred After 1 st TAI, %	40%	40%
CR Heat Bred After 1 st TAI, %	35%	35%
CR 1 st Service TAI, %	33%	42%
CR 2 nd + Services TAI, %	30%	30%
Cost 1st Service Breeding, \$	26.7	34.5
Cost Resynch Breedings, \$	26.7	28.5
Cost Heat Breedings, \$	18.5	19.5
Pregnancy Diagnosis Method	Palpation	Ultrasound
Pregnancy Diagnosis Cost, \$	3.5	4.5

Análisis de los Resultados

Monitores de Actividad para Detección de Celos

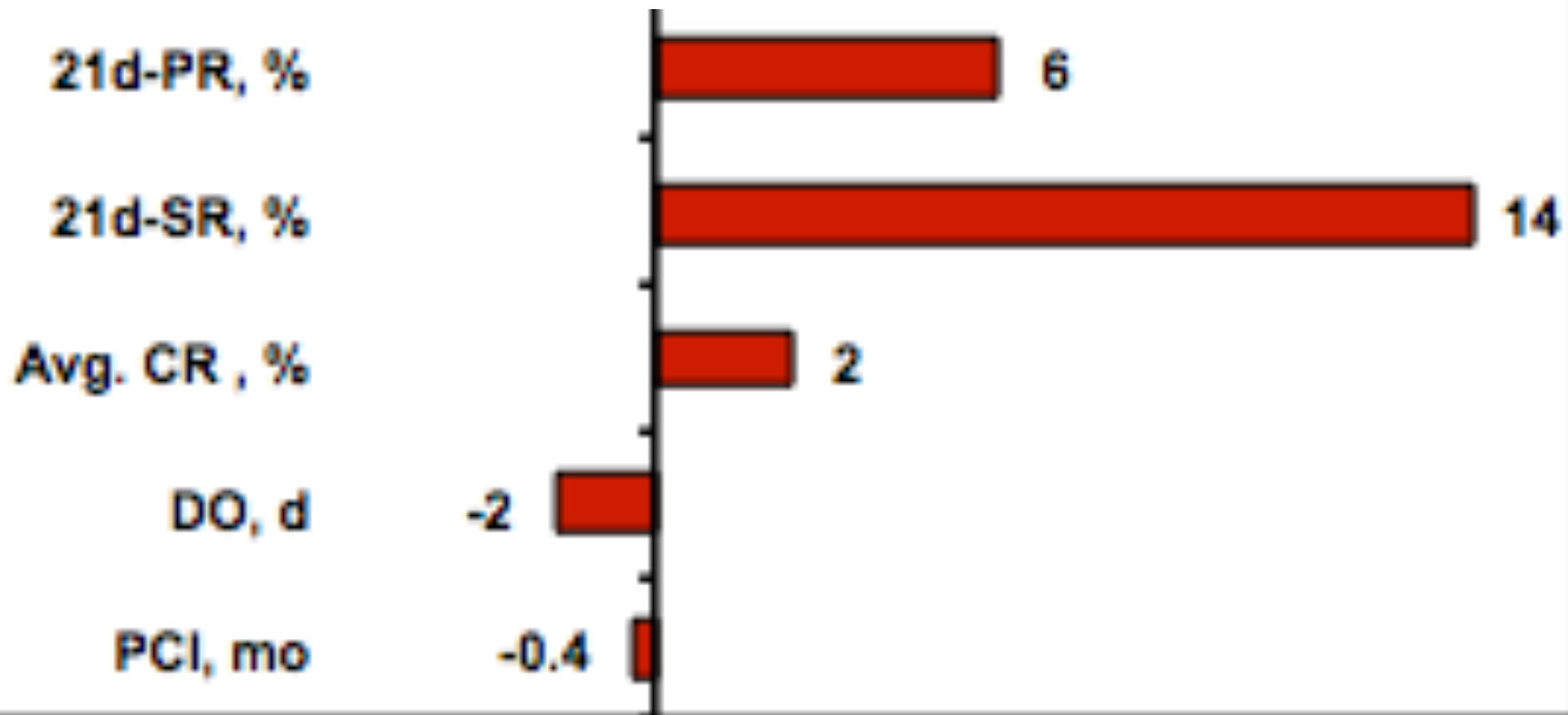
	Current	Alternative
System + monitors cost, \$	0	32000
Salvage value, \$	0	8000
Value after depreciation, \$	0	24000
Total cost per d of period, \$/d	0.00	6.58
Maintenance, \$/d	0.00	0.68
Cost Per Cow/d, \$	0.000	0.017

Análisis de los Resultados



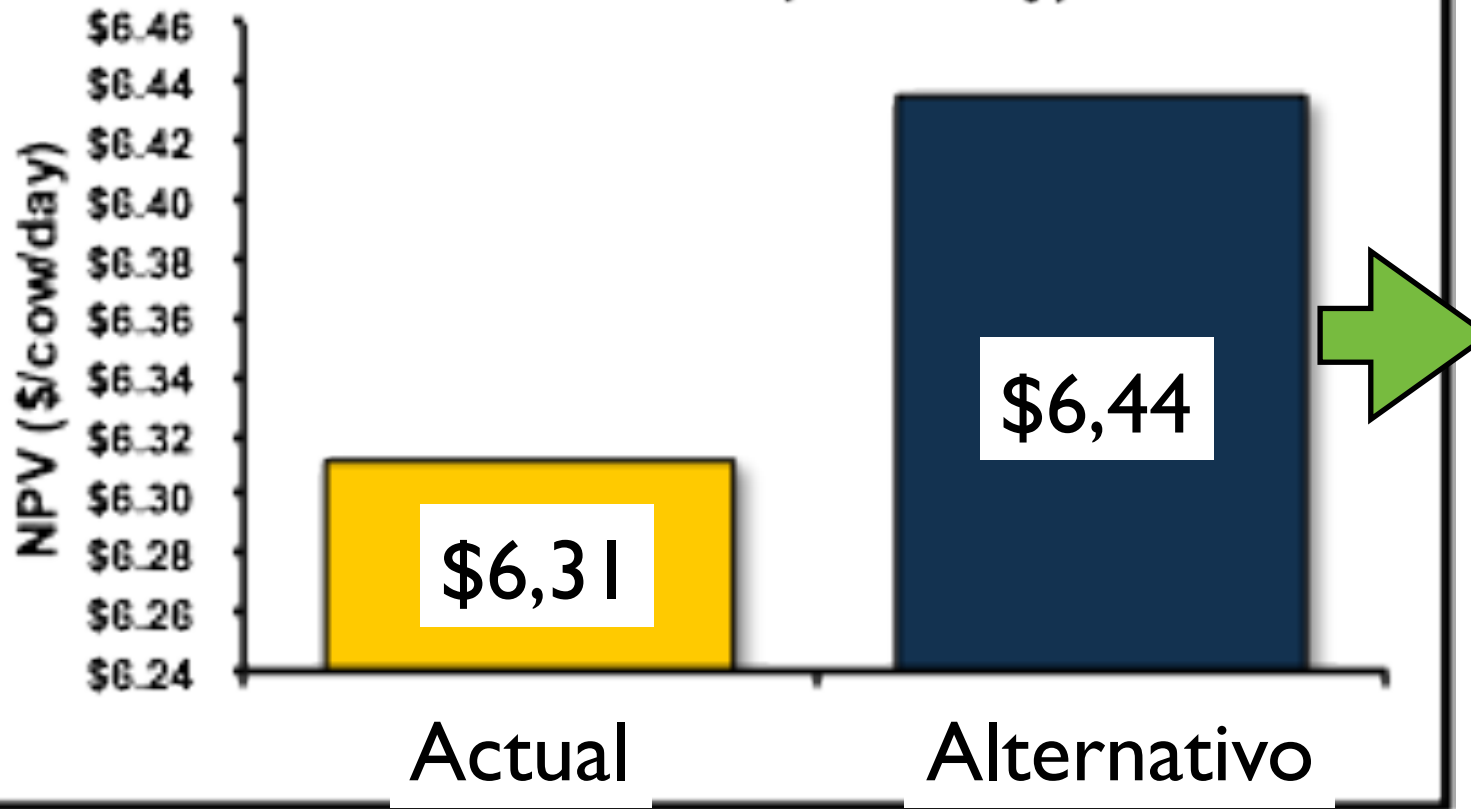
Análisis de los Resultados

Cambio esperado por adoptar el programa alternativo



Rendimiento Económico

Valor presente neto, \$/vaca-día



\$47.450
por 1.000 vacas al año

UW-Dairy Repro\$Plus

Donde encontrarlo

DairyMGT.info

The screenshot shows the homepage of DairyMGT.info, a website from the University of Wisconsin-Extension. The header features the university logo and navigation tabs for Home, Tools, Projects, Publications, Presentations, Links, and Feed. Below the header, there's a section titled "Dairy Management" with a brief description of the site's purpose. On the left, there are sections for "Latest Projects" and "Helpful Link". In the center, there's a profile for Victor E. Cabrera, Ph.D., an Assistant Professor and Extension Specialist in Dairy Management. On the right, there's a "TOOLS" section with a "Dairy Management Tools" link and a "Run" button.



Tools (herramientas)

The screenshot shows the "Tools" interface of DairyMGT.info. It features a yellow background and contains several sections: "Economic Value of Diverse Breeding Programs for Dairy Herds", "Economic Value of Diverse Breeding Programs for Dairy Herds: A Reproductive Economic Analysis Tool", "Heat Detection Labor Cost", and "Pregnancy Diagnosis Labor Cost". There are several data tables and charts, including a line graph and a bar chart. A large play button icon is overlaid on the "Pregnancy Diagnosis Labor Cost" table. At the bottom, there are buttons for "Show Results for Parity" and "Run SIMULYIS".

Agradecimientos

Este proyecto es apoyado por la “**University of Wisconsin-Madison College of Agriculture of Life Sciences Hatch**”

“Grant No. [WIS01577](#) to V.E.C.”



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Gracias